

SEQ CHAPTER \h \r 1 **AN INVENTORY OF EDUCATIONAL
RESOURCES FOR
DIRECTORS OF U.S. AGRICULTURAL COOPERATIVES**

(Draft: April 1, 2008)

by

Brian M. Henehan
Senior Extension Associate
Department of Applied Economics & Management
Cornell University
E-mail: [HYPERLINK mailto:bmh5@cornell.edu](mailto:bmh5@cornell.edu) bmh5@cornell.edu

and

Dr. Todd M. Schmit
Assistant Professor
Department of Applied Economics & Management
Cornell University
E-mail: [HYPERLINK "mailto:tms1@cornell.edu"](mailto:tms1@cornell.edu) tms1@cornell.edu

Annual Meeting of the Northeast Cooperative Council

March 11, 2008
Albany, NY

Acknowledgements

We want to thank all of the Universities, State Cooperative Councils, and other organizations that responded to our request for information about current director development activities, training programs, and publications. We especially want to thank, Jenna Van Lieshout, an undergraduate student in the Department of Applied Economics and Management at Cornell University, for her assistance in collecting and formatting much of the information presented in this report.

Introduction

Understanding the roles and responsibilities of cooperative boards of directors continues to be of growing importance as operations become more complex, increase in size and/or scope, and adapt to a global marketplace. Given the current challenges in becoming or serving as a director of an agricultural cooperative in today's competitive market, directors need to have the best information and preparation available to fulfill their responsibilities.

There are a number of universities, organizations, and public entities across the U.S. that produce or deliver educational programs for directors of cooperatives. However, the availability of this information is oftentimes unknown beyond a cooperative's current geographic region or professional affiliations. In addition, there are a growing number of farmer cooperatives that have operations and directors located across the U.S. Given the commonality of educational and training needs for today's agricultural cooperatives, the availability of a centralized clearinghouse of training resources and programs would be an efficient and beneficial tool for cooperatives in accessing the latest resources available.

To facilitate this process, the development of an up-to-date inventory of resources for cooperative directors was initiated by a request by the board of directors of the Northeast Cooperative Council (NECC). NECC is a non-profit organization comprised of twenty agricultural cooperatives operating in New York and New England. Although most of the NECC members are headquartered in the region, a number of NECC member cooperatives have operations and directors located across the U.S.

The purpose of this inventory is to offer a centralized source of information on current educational events and publications available to directors of agricultural cooperatives in the U.S. The director training inventory will be characterized by training program topics, timing and availability, and supplemental written and electronic educational publications. The tool kit will provide a timely resource for cooperatives looking for particular director training programs.

We consider this report as an initial draft. The authors do not assume that this directory includes all of the resources available. It is expected that the inventory will be updated and expanded on as needed to include any programs or entities that we have missed or

new programs that are developed. Please contact either Brian Henehan (bmh5@cornell.edu) or Todd Schmit (tms1@cornell.edu) with any additions, corrections, or updates.

Table of Contents

Introduction	p i
Summary of Contact Information	p 1
Director Development Programs	
General Director Development Workshops.....	p 4
Director Certification Programs	p 8
Conferences	p 9
Director Manager Development	p 10
Board President Development	p 11
On-Demand Director Development Programs.....	p 12
Web-Based and other Electronic Media Development Resources.....	p 13
Development Publications and Other Resources.....	p 14
Contact Information for Additions, Corrections, and Resource Updates.....	p 15

Agriculture Cooperative Development Contacts

Agricultural Cooperative Council of Oregon

John McCulley, Executive Director
3415 Commercial Street Southeast
Salem, OR 97302
Phone: 503.370.7019
Email: john@profadminserv.com

Arthur Capper Cooperative Center

David Barton and Michael Boland
Kansas State University
Phone: 785.532.1508
Email: mboland@ksu.edu
<http://www.agecon.ksu.edu/accc/>

Idaho Cooperative Council

Rick Waitley, Executive Director
Phone: 208.888.0988
Email: rwaitley@spro.net
<http://www.idahoco-op.org/>

Iowa Alliance for Cooperative Business Development

Frayne Olson, Scientist
1041 Food Sciences Building
Iowa State University
Ames, IA 50011-1061
Phone: 515.294.2342
Fax: 515.294.6261
Email: frayneo@iastate.edu
<http://www.extension.iastate.edu/coops/>

Iowa Institute for Cooperatives

David Holm, Executive Director
2515 University Boulevard, Suite 104
Ames, IA 50010-8263
Phone: 515.292.2667
Fax: 515.292.1672
Email: dholm@iowainstitute.coop
<http://iowainstitute.coop/>

Agriculture Cooperative Development Contacts (continued)

Kansas Cooperative Council

Natalie Nickel
1515 East 30th
Hutchinson, KS 67501
Phone: 620.802.0731
Email: nnickel@kfsa.com
<http://www.kansasco-op.coop>

Minnesota Association of Cooperatives

Amy Fredregill, Vice President
Blair Arcade West, Suite Y
400 Selby Avenue
St. Paul, MN 55102
Phone: 651.228.0213
Fax: 651.228.1184
Email: amyfredregill@wfcmac.coop
<http://www.wfcmac.coop/>

Nebraska Cooperative Council

Ed Woepfel, Education and Program Director
134 South 13th St., Ste 503
Lincoln, NE 68508-1901
Phone: 402.475.6555
Fax: 402.475.4538
Email: EdW@nedr.ccop
<http://www.nebr.coop/>

Northeast Cooperative Council

Brian Henehan, Executive Director
203 Warren Hall
Cornell University
Ithaca, NY 14853-7801
Phone: 607.255.8800
Fax: 607.255.9984
E-mail: bmh5@cornell.edu
<http://cooperatives.aem.cornell.edu/partners.htm>

Oklahoma Agricultural Cooperative Council

RJ Gray, Executive Director
P.O. Box 251
Enid, OK 73702
Phone: 580.233.2115
Fax: 580.233.0327
Email: rjgray@okagcoop.org

Agriculture Cooperative Development Contacts (continued)

Texas Agricultural Cooperative Council

Tommy Engelke, Executive Vice President
1210 San Antonio Street, Ste 101
Austin, Texas 78701
Phone: 512.450.0555
Fax: 512.450.0655
Email: tommy@texas.coop
<http://www.mytacc.com/>

Texas Center for Cooperative Development

John Park, Associate Professor & Extension Specialist
Department of Agricultural Economics
Texas A&M University
2124 TAMU
College Station, TX 77843-2124
Phone: 979.845.1751
Fax: 979.845.3140
Email: jlpark@tamu.edu
<http://cooperatives.tamu.edu/>

University of Wisconsin Center for Cooperative

Brent Hueth, Director and Associate Professor
230 Taylor Hall
427 Lorch Street
University of Wisconsin – Madison
Madison, WI 53706-1503
Phone: 608.262.3981
Fax: 608-262-3251
Email: hueth@wisc.edu
<http://www.uwcc.wisc.edu/>

Washington State Council of Farmer Cooperatives

Dan Coyne, Executive Director/Secretary
625 Delphi Road NW
Olympia, WA 98502
Phone: 360.786.8180
Fax: 360.438.9170
Email: dancoyne@cornenet.com
<http://www.wscfc.org/>

Agriculture Cooperative Development Contacts (continued)

Wisconsin Federation of Cooperatives

Bill Oemichen, President & CEO

131 West Wilson Street, Suite 400

Madison, WI 53703

Phone: 608.258.4400

Fax: 608.258.4407

<http://www.wfcmac.coop/>

Email: bill.oemichen@wfcmac.coop

Director Development – Workshops

Program Type	
Co-op Director Liability	
Organization	Minnesota Association of Coops □ Wisconsin Federation of Cooperatives
Contact Person	Amy Fredregill
Phone	651-228-0213
Email	afredregill@wfcmac.coop
Website	wfcmac.coop
Duration	½ day
Location	Twin Cities, MN
Registration Fee	\$50 for members

Program Type	
Co-ops 101	
Organization	Minnesota Association of Coops □ Wisconsin Federation of Cooperatives
Contact Person	Amy Fredregill
Phone	651-228-0213
Email	afredregill@wfcmac.coop
Website	wfcmac.coop
Duration	½ day
Location	Twin Cities, MN
Registration Fee	\$50 for members

Program Type	
CoBank Customers Meeting Training Session	
Organization	Minnesota Association of Coops
Contact Person	Amy Fredregill
Phone	651-228-0213
Email	afredregill@wfcmac.coop
Website	wfcmac.coop
Duration	1 day
Location	Twin Cities, MN
Registration Fee	\$140 for members

Program Type	
Board Officer Training	
Organization	Nebraska Cooperative Council
Contact Person	Ed Woeppel
Address	134 S. 13 th St. Suite 503 □ Lincoln, Nebraska 68508
Phone	402-475-6555
Email	EdW@nebr.coop

Website	www.nebr.coop
Duration	1 day, Offered every other year in January
Location	TBA, Nebraska
Registration Fee	~\$175-\$200

Director Development – Workshops (continued)

Program Type	Board Officer Training Program
Organization	Iowa Institute for Cooperatives
Contact Person	David Holm
Address	134 S. 13 th St. Suite 503 □ Lincoln, Nebraska 68508
Phone	515-292-2667
Email	dholm@iowainstitute.coop
Website	www.iowainstitute.coop
Duration	1 day, July
Location	Illinois, Nebraska

Program Type	Executive Development Program for Farmer-Owned Businesses: Boards in Transition
Organization	Iowa Alliance for Cooperative Business Development
Contact Person	Frayne Olson
Phone	515-294-6271
Email	frayneo@iastate.edu
Website	www.extension.iastate.edu/coops
Duration	2 days, March
Location	Omaha, Nebraska

Program Type	Director Development Program
Organization	Texas Agricultural Cooperative Council □ Texas Center for Cooperative Development
Contact Person	Tommy Engelke (TACC), John Park (TCCD)
Address	1210 San Antonio St. □ Austin, TX 78701
Phone	512-450-0555
Email	tommy@texas.coop
Website	(TACC) www.texas.coop, (TCCD) cooperatives.tamu.edu
Duration	1 day, 2 times per year
Location	Lubbock, TX (Sep), Amarillo, TX (Feb)
Registration Fee	\$95 (includes lunch)

Program Type	Director Training
Organization	Texas Agricultural Cooperative Council
Contact Person	Tommy Engelke
Phone	512-450-0555
Email	tommy@texas.coop
Website	www.mytacc.com
Duration	1 day
Location	Texas
Registration Fee	\$50

Director Development – Workshops (continued)

Program Type	Workshop
Organization	Center for Cooperatives, University of Wisconsin - Madison
Contact Person	Brent Hueth
Address	427 Lorch Street, □Madison, WI 53706
Phone	608-890-0924
Email	hueth@wisc.edu
Website	www.uwcc.wisc.edu
Duration	1 day
Location	Madison, WI
Registration Fee	\$140

Program Type	Oklahoma Credentialed Director Training
Organization	Oklahoma Cooperative Council
Contact Person	Mike Frickenschmidt, Phil Kenkel
Phone	580-233-2115
Email	mike@okagcoop.org
Website	www.okagcoop.org
Duration	3 days, June
Location	LaCrosse, WI

Program Type	Course 1: Director's Role and Responsibilities in Today's Cooperatives
Organization	Kansas Cooperative Council
Contact Person	Natalie Nickel
Address	1515 East 30 th , Hutchinson, KS 67501
Phone	620-802-0731
Email	nnickel@kfsa.com
Website	www.kansasco-op.coop
Duration	1 day
Location	Kansas locations TBD
Registration Fee	\$150 KCC members, \$175 non-members

Program Type	Course 2: Cooperative Financings
Organization	Kansas Cooperative Council
Contact Person	Natalie Nickel
Address	1515 East 30 th , Hutchinson, KS 67501
Phone	620-802-0731
Email	nnickel@kfsa.com
Website	www.kansasco-op.coop
Duration	1 day
Location	Kansas locations TBD
Registration Fee	\$150 KCC members, \$175 non-members

Director Development – Workshops (continued)

Program Type	Course 3: Director’s Role in Planning and Control
Organization	Kansas Cooperative Council
Contact Person	Natalie Nickel
Address	1515 East 30 th □ Hutchinson, KS 67501
Phone	620-802-0731
Email	nnickel@kfsa.com
Website	www.kansasco-op.coop
Duration	1 day
Location	Kansas locations TBD
Registration Fee	\$150 KCC members, \$175 non-members

Program Type	Course 4: Director’s Role in Management Development and Appraisal
Organization	Kansas Cooperative Council
Contact Person	Natalie Nickel
Address	1515 East 30 th □ Hutchinson, KS 67501
Phone	620-802-0731
Email	nnickel@kfsa.com
Website	www.kansasco-op.coop
Duration	1 day
Location	Kansas locations TBD
Registration Fee	\$150 KCC members, \$175 non-members

Program Type	Farmer Cooperative Planning Committee
Organization	Arthur Capper Cooperative Center
Contact Person	Michael Boland
Phone	785-532-1508
Email	mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	2 days

Location	Minneapolis or Kansas City
-----------------	----------------------------

Program Type	Basic Strategic Thinking
Organization	Arthur Capper Cooperative Center
Contact Person	Michael Boland
Phone	785-532-1508
Email	mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	1 day
Location	California, Colorado, Illinois, Indiana, Kansas, Michigan, Missouri, Montana, Idaho, Ohio, Wyoming, Oregon, Washington
Registration Fee	\$250

Director Development – Workshops (continued)

Program Type	Basic Governance
Organization	Arthur Capper Cooperative Center
Contact Person	Michael Boland
Phone	785-532-1508
Email	mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	1 day
Location	California, Colorado, Illinois, Indiana, Kansas, Michigan, Missouri, Montana, Idaho, Ohio, Wyoming, Oregon, Washington
Registration Fee	\$250

Program Type	Basic Finance
Organization	Arthur Capper Cooperative Center
Contact Person	Michael Boland
Phone	785-532-1508
Email	mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	1 day
Location	California, Colorado, Illinois, Indiana, Kansas, Michigan, Missouri, Montana, Idaho, Ohio, Wyoming, Oregon, Washington
Registration Fee	\$250

Program Type	Advanced Strategic Thinking
Organization	Arthur Capper Cooperative Center

Contact Person	Michael Boland
Phone	785-532-1508
Email	mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	1 day
Location	California, Colorado, Illinois, Indiana, Kansas, Michigan, Missouri, Montana, Idaho, Ohio, Wyoming, Oregon, Washington
Registration Fee	\$250

Program Type	Advanced Governance
Organization	Arthur Capper Cooperative Center
Contact Person	Michael Boland
Phone	785-532-1508
Email	mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	1 day
Location	California, Colorado, Illinois, Indiana, Kansas, Michigan, Missouri, Montana, Idaho, Ohio, Wyoming, Oregon, Washington
Registration Fee	\$250

Director Development – Workshops (continued)

Program Type	Advanced Finance
Organization	Arthur Capper Cooperative Center
Contact Person	Michael Boland
Phone	785-532-1508
Email	mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	1 day
Location	California, Colorado, Illinois, Indiana, Kansas, Michigan, Missouri, Montana, Idaho, Ohio, Wyoming, Oregon, Washington
Registration Fee	\$250

Program Type	Cooperative Leaders Luncheon
Organization	Arthur Capper Cooperative Center
Contact Person	Michael Boland
Phone	785-532-1508
Email	mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/

Location	varies
Registration Fee	No charge

Program Type	NDSU/MSU Coop Case Study and Discussion
Organization	Arthur Capper Cooperative Center
Contact Person	Michael Boland
Phone	785-532-1508
Email	mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	1 day
Location	Montana and North Dakota
Registration Fee	No Charge

Director Development – Certification Programs

Program Type	Graduate Director Certification
Organization	Iowa Institute for Cooperatives
Contact Person	David Holm
Address	134 S. 13 th St. Suite 503 □ Lincoln, Nebraska 68508
Phone	515-292-2667
Email	dholm@iowainstitute.coop
Website	www.iowainstitute.coop
Duration	22 hours of instruction in 4 days
Location	TBA

Program Type	Director Certification
Organization	Iowa Institute for Cooperatives
Contact Person	David Holm
Address	134 S. 13 th St. Suite 503 □ Lincoln, Nebraska 68508
Phone	515-292-2667
Email	dholm@iowainstitute.coop
Website	www.iowainstitute.coop
Duration	1 day, March
Location	Illinois, Nebraska

Director Development – Conferences

Program Type	Senior Coop Housing Conference
Organization	Minnesota Association of Coops □ Wisconsin Federation of Cooperatives
Contact Person	Amy Fredregill
Phone	651-228-0213
Email	afredregill@wfcmac.coop
Website	wfcmac.coop
Duration	1.5 days
Location	Twin Cities
Registration Fee	\$150

Program Type	Northwest Regional Conference
Organization	Agricultural Cooperative Council of Oregon □ Idaho Cooperative Council □ Washington State Council of Farmer Cooperatives
Contact Person	John McCulley
Address	PO Box 2042 □ Salem, OR 97308
Phone	503-370-7019
Email	john@profadminserv.com
Duration	2 days
Location	Various Northwest Cities
Registration Fee	\$175

Program Type	NECC Annual Meeting and Cooperative Leaders Forum
Organization	Northeast Cooperative Council
Contact Person	Brian Henehan
Address	202 Warren Hall □ Cornell University □ Ithaca, NY 14850
Phone	607-255-8800
Email	bmh5@cornell.edu
Duration	2 days
Location	Various Northeast Cities
Registration Fee	\$195

Director / Manager Development

Program Type	Director/Manager Workshop
Organization	Nebraska Cooperative Council
Contact Person	Ed Woeppel
Address	134 S. 13 th St. Suite 503 □ Lincoln, Nebraska 68508
Phone	402-475-6555
Email	EdW@nebr.coop
Website	www.nebr.coop
Duration	1 day, December
Location	TBA, Nebraska
Registration Fee	~\$175-\$200

Program Type	South Texas Manager/Director Conference
Organization	Texas Agricultural Cooperative Council □ Texas Center for Cooperative Development
Contact Person	Tommy Engelke (TACC), John Park (TCCD)
Address	1210 San Antonio St. □ Austin, TX 78701
Phone	512-450-0555
Email	tommy@texas.coop
Website	(TACC) www.texas.coop, (TCCD) http://cooperatives.tamu.edu
Duration	2 days
Location	Corpus Christi, TX
Registration Fee	\$110

Program Type	ACC Symposia for Coop Leaders and Directors
Organization	Arthur Capper Cooperative Center
Contact Person	Michael Boland
Phone	785-532-1508
Email	mboland@ksu.edu
Website	http://www.agecon.ksu.edu/acc/
Duration	1 and ½ day
Location	Hutchinson, Kansas
Registration Fee	\$175
Program Type	CEO Roundtable with Board Chairs
Organization	Arthur Capper Cooperative Center
Contact Person	Michael Boland
Phone	785-532-1508

Email	mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	2 days
Location	Kansas City, MO
Registration Fee	\$1695

Board President Development

Program Type	Board Presidents Training Program
Organization	Iowa Institute for Cooperatives
Contact Person	David Holm
Address	134 S. 13 th St. Suite 503 □ Lincoln, Nebraska 68508
Phone	515-292-2667
Email	dholm@iowainstitute.coop
Website	www.iowainstitute.coop
Duration	2 days, February
Location	Des Moines, IA

Program Type	Cooperative Board Chairman's Conference
Organization	Texas Agricultural Cooperative Council □ Texas Center for Cooperative Development
Contact Person	Tommy Engelke (TACC), John Park (TCCD)
Address	1210 San Antonio St. □ Austin, TX 78701
Phone	512-450-0555
Email	tommy@texas.coop
Website	(TACC) www.texas.coop, (TCCD) cooperatives.tamu.edu
Duration	2 days
Location	Ruidoso, NM
Registration Fee	\$250

Program Type	Board Chairman's Conference
Organization	Texas Agricultural Cooperative Council
Contact Person	Tommy Engelke
Phone	512-450-0555
Email	tommy@texas.coop
Website	www.mytacc.com
Duration	2 ½ days
Location	Texas
Registration Fee	\$250

On-Demand Director Development Programs

Program Type	Understanding the Role and Responsibilities of Cooperative Directors
Organization	Northeast Cooperative Council
Contact Person	Brian Henehan
Address	202 Warren Hall □ Cornell University □ Ithaca, NY 14850
Phone	607-255-8800
Email	bmh5@cornell.edu
Duration	3-4
Location	On-Site
Registration Fee	Negotiable

Program Type	Evaluating Board and Director Performance
Organization	Northeast Cooperative Council
Contact Person	Brian Henehan
Address	202 Warren Hall □ Cornell University □ Ithaca, NY 14850
Phone	607-255-8800
Email	bmh5@cornell.edu
Duration	3-4
Location	On-Site
Registration Fee	Negotiable

Program Type	On-Site Training
Organization	Center for Cooperatives, University of Wisconsin - Madison
Contact Person	Brent Hueth
Address	427 Lorch Street, □ Madison, WI 53706
Phone	608-890-0924
Email	hueth@wisc.edu
Website	www.uwcc.wisc.edu
Duration	Negotiable
Location	On-Site
Registration Fee	Negotiable

On-Demand Director Development Programs(continued)

Program Type	National Council on Farmer Cooperatives Directors Program
Organization	Arthur Capper Cooperative Center
Contact Person	Michael Boland
Phone	785-532-1508
Email	mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	2 days, help as needed
Location	varies
Registration Fee	varies

Program Type	Board Retreats
Organization	Arthur Capper Cooperative Center
Contact Person	Michael Boland
Phone	785-532-1508
Email	mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	varies
Location	varies
Registration Fee	varies

Program Type	Special Finance and Governance Projects for Individual Coops
Organization	Arthur Capper Cooperative Center
Contact Person	Michael Boland
Phone	785-532-1508
Email	mboland@ksu.edu
Website	http://www.agecon.ksu.edu/accc/
Duration	½ day to full day
Location	varies
Registration Fee	varies

Electronic Materials

Program Type Director Development Series CD-ROM	
Organization	Texas Agricultural Cooperative Council □ Texas Center for Cooperative Development
Contact Person	Tommy Engelke (TACC), John Park (TCCD)
Address	TACC □ 1210 San Antonio St. □ Austin, TX 78701
Phone	512-450-0555
Email	tommy@texas.coop
Website	(TACC) www.texas.coop, (TCCD) cooperatives.tamu.edu

Program Type Introducing Director Development CD-ROM	
Organization	The Ohio State University
Website	http://agbusmgt.ag.ohio-state.edu/dirdev

Publications

Program Type	Bulletin: Questions Cooperative Directors Should Be Asking Management
Organization	Cornell Cooperative Enterprise Program
Website	http://www.cooperatives.aem.cornell.edu/pubs.htm

Program Type	Bulletin: Decision Making in Membership Organizations – A Study of Fourteen U.S. Cooperatives
Organization	Cornell Cooperative Enterprise Program
Website	Contact: http://cooperatives.aem.cornell.edu/contact.htm

Program Type	Bulletin: Financial Performance Analysis for Directors
Organization	Oklahoma Cooperative Council
Website	http://www.okagcoop.org/files/uplink/F_997web.pdf

Program Type	Bulletin: Co-op Director Orientation Manuel
Organization	South Dakota Association of Cooperatives
Website	http://www.sdac.coop/newdirectororientation.html

Program Type	Bulletin: Cooperative Leadership (Director Specific)
Organization	University of Wisconsin, Center for Cooperative
Website	http://www.uwcc.wisc.edu/info/uwcc_bulletins/bulletin_07_05.pdf

Program Type	Cooperative Information Report #61: The Circle of Responsibilities for Co-op Boards
Organization	USDA, Rural Development, Business and Cooperative Programs
Website	http://www.rurdev.usda.gov/rbs/pub/cir61.pdf

Program Type	Various Publications on the USDA
---------------------	-----------------------------------------

Website	
Organization	USDA, Rural Development, Business and Cooperative Programs
Website	http://www.rurdev.usda.gov/rbs/pub/NEW PUB.htm then click on the area and then the specific publication to view
Topics	Cooperative development, Cooperative information reports, Farm Supplies, International, Legal, Taxation, Finance, Organization, Membership, Research Reports and Statistics

Contact Information for Program Updates

Have information to add? Please contact us for program updates, corrections, and additions. . Our goal is to keep this as a working document, as comprehensive as possible and reflective of current programs and resources for cooperative directors and leaders. It will also be available online at <http://cooperatives.aem.cornell.edu/>.

Brian M. Henehan, Program Leader and Senior Extension Associate

Cooperative Enterprise Program
203 Warren Hall
Department of Applied Economics and Management
Cornell University
Ithaca, NY 14853-7801
Phone: 607.255.8800
Fax: 607.255.9984
E-mail: bmh5@cornell.edu
<http://cooperatives.aem.cornell.edu/>

Todd M. Schmit, Assistant Professor

248 Warren Hall
Department of Applied Economics and Management
Cornell University
Ithaca, NY 14853-7801
Phone: 607.255.3015
Fax: 607.255.9984
E-mail: tms1@cornell.edu
<http://aem.cornell.edu/profiles/schmit.htm>

This survey is a good guide to follow when sending us information:

Name of Organization:

Contact Person:

Address:

Phone:

E-mail:

Website:

Please describe program information below:

Type: <input type="checkbox"/> workshop, conference, or school (other: list)	Duration: <input type="checkbox"/> Portion of a day or number of days	Location: <input type="checkbox"/> City, state or other options	Registration Fee: <input type="checkbox"/> Cost per person or other fees

Other Educational Resources: (printed, multi- media, or other)

Related Publications: (research reports, case studies, etc.)

Thank You!

PAGE

PAGE 20